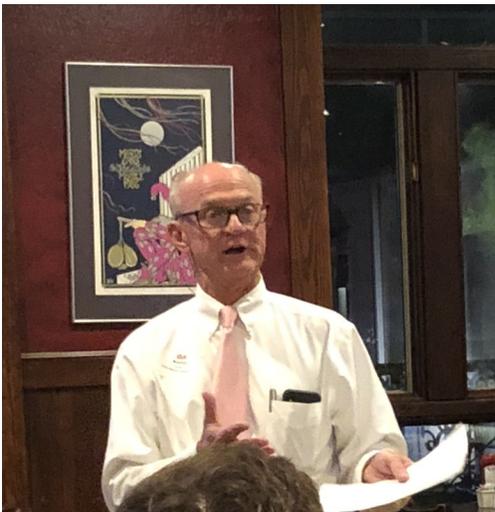


## Mobile Section, AGC-YCF/CLC

### Lessons from a Leader

October 2018



Kenny Crow, managing shareholder for Crow Shields Bailey PC gave an inspiring presentation to Mobile Section YCF/CLC Members on October 16th in the fifth of their series of “Lessons from a Leader” .

Crow discussed the three V’s of Leadership:

#### **Values, Vision and Voice.**

He spoke about the importance of developing leadership skills which included :

- Having people skills and the ability to communicate,
- Learning to deal with difficult people and
- Wanting to make a difference.

The following are a few talking points from his presentation-

#### **Values are comprised of:**

A person’s principles or standards of behavior.

A person’s judgement of what is important in life.

Their Belief system;

Do you stand up for what is right in the face of backlash? Do you take up for the little guy when he is being bullied.

If you want to be a leader, you have to show your

team that you genuinely care.

You can’t get to second base without values; they give you confidence, you lean on them when you are navigating rough seas.

**Values are your character; they are your compass toward your vision.**

#### **Vision**

Crow recommended Stephen Covey’s book:

***7 Habits of Highly Successful People*** . Covey encourages you to “start with the end in mind; ask yourself “what do I want this thing to look like when I take it out of the oven”.

Slow down long enough to think about where you want to go and how you are going to get there; you have to dream. “If you aim at nothing, you will hit it with remarkable accuracy.”

Your vision must be communicated to others and you must gain their trust if you expect them to buy in.

#### **Voice**

Find your voice; it could be expressed in words or by your Actions.

You have to be bold; whether its speaking up or making a tough Decision.

Remember that sometimes you have to be a good listener first and the voice can follow as you render Advice. Your voice must be expressed with passion and clarity.

Crow encouraged everyone to follow their heart and keep their values strong. He discussed the importance of seeking out a mentor and the importance of eventually becoming a mentor to younger team members. His final advice for the evening was to **read inspirational books to**

**keep your pilot light lit!**

**Crow hosts a Leadership course at his office, if you are interested**

**he can be reached at: 251-343-1012.**